

In today's economic climate, most companies are looking for ways to improve their operational efficiency while managing their internal costs and improving their competitive advantage.

INVESTING TO IMPROVE OPERATIONAL EFFICIENCY

When it comes to investing in business information management systems, or Enterprise Resource Planning (ERP) software, there are many considerations. The first surrounds vendor selection. It is important to find a vendor that will be a strategic partner. It will be especially helpful if that vendor has cartonmaking as its focus, so that the software will continue to be developed for packaging and new releases will offer additional functionality that will keep your organisation running on current technology — without the need to develop it internally.

Implementing a new ERP system is a large undertaking, and requires focus, hard work and commitment. Every good software vendor will have a proven, structured implementation process that should be followed closely during an implementation. A successful approach will always have five key elements: Project Initiation, System Configuration, Skills Transfer, System Implementation and Project Closure. There are many different steps and phases under each of those areas that must be managed closely on both sides.

Once a company selects a new software system, it is important to make a commitment to participate in the user

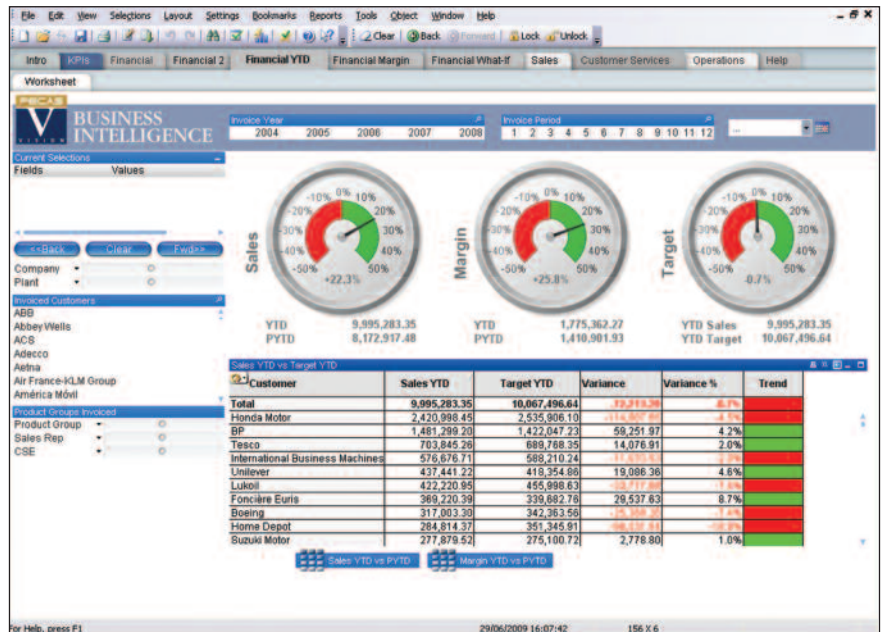
community. An active and vibrant user community is vital for any software company as it ensures that companies actually using the system, help to shape the roadmap for future development.

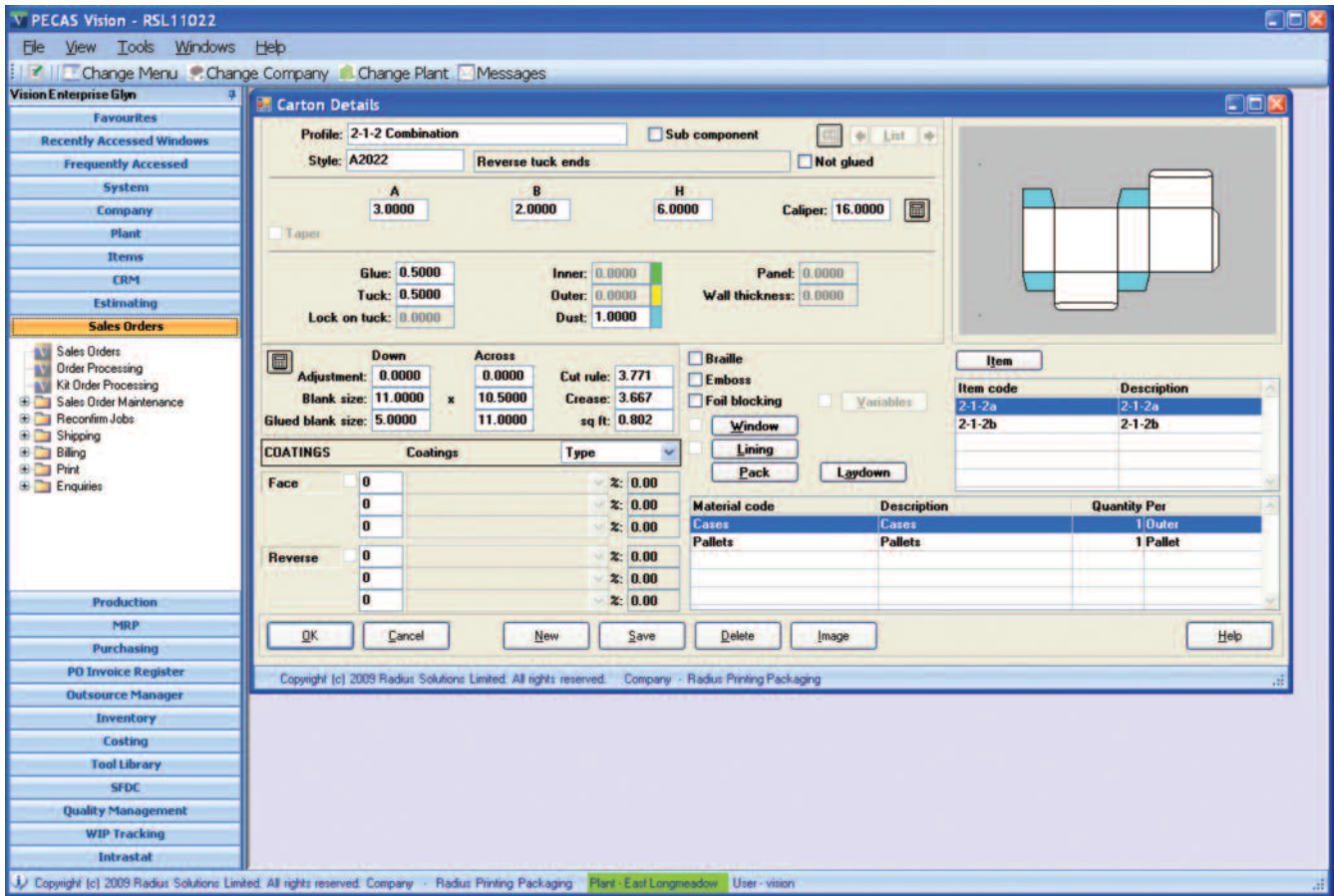
Pecas from Radius

Radius Solutions' PECAS Vision Software System is a comprehensive Management

Information System developed specifically to address the needs of the packaging industry, while offering the robust, fully integrated capabilities of a large generic system.

It supports multi-site, multi-currency, multi-language and multi-product production capabilities in the areas of folding cartons, labels and flexible packaging.





The PECAS Vision software suite offers capabilities to address the following areas: estimating, scheduling, shop floor data collection, procurement, materials movement, job costing, material requirements planning, customer relationship management, financials and business intelligence. The solution can be deployed as a comprehensive suite, or specific areas of the application can be used to supplement an existing solution, leveraging the system's 'X-link' integration capabilities.

The latest release of PECAS Vision became generally available in July of this year, and significant new capabilities in the area of business intelligence have also recently been developed. The new business intelligence capabilities not only allow clients to quickly and easily identify their most and least profitable clients and jobs, but also allow companies to quickly change a

The latest release of PECAS Vision became generally available in July of this year, and significant new capabilities in the area of business intelligence have also recently been developed.

variable, such as materials prices, and see how it would affect the profit margin.

PECAS Vision is currently used by many of the leading folding carton producers throughout Europe and North America. Over half of the top 20 largest carton companies across those markets, currently run PECAS Vision.

PECAS Vision is founded on the latest, proven, open technology available. Radius Solutions develops, implements and supports the application directly and is one of the largest enterprise resource planning software companies in the world, completely dedicated to the packaging and printing industry.