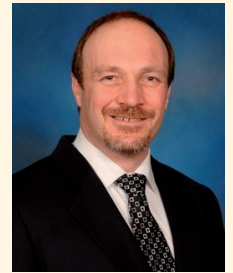


Streamlining success

No one wants to throw money away, but many companies are doing just that without even realising it - if they have not invested in best-in-class business management software. Julie Foskett finds out how **Radius Solutions** can help companies work more efficiently



David Taylor,
president & CEO at
Radius Solutions

By choosing the right Enterprise Resource Planning (ERP) software, manufacturers may well be astounded by the savings that can be made, simply by streamlining aspects of their production line and capturing data where it can be easily accessed by those who need it. "ERP software from Radius Solutions has helped to move our business forward by integrating all elements of our organisation and allowing us full visibility into our business information in a user-friendly format," says Dannielle Nicholls, group finance manager at inspirepac Ltd.

But when is the right time to invest in this kind of software? After all, it's a big commitment, and what if your company is unable to make it deliver the rewards you are expecting? David Taylor, president and CEO of Radius Solutions, explains why finding the right business management software, from the right solutions partner is critical to an organisation's success.

"Adopting a single integrated ERP system means that data entry is no longer the time consuming, repetitive and potentially inaccurate job it used to be," he says. "Staff are freed up to become more productive and up-to-the-minute information is readily accessible by all who need it. The ability to consolidate information from different business units into a single view of your organisation will provide clarity into how elements of the organisation are performing or perhaps under-performing. Benchmarks for measurement and improvement can be set and achieved."

"At Radius Solutions, for more than 30 years, our organisation has been developing and implementing solutions specifically designed to help packaging companies achieve competitive advantage through streamlining their

operations, improving customer service and gaining access to the information they need to make critical business decisions. Our PECAS Vision ERP solution incorporates best practices for printing and packaging organisations, lean manufacturing principles, and is based on the leading, open, proven technology available today. Through established long-term partnerships with many of the world's leading packaging organisations, we guarantee better estimating and scheduling, accurate material control, precise inventory management and improved access to the information you need every day."

"With the manufacturing industry facing such a difficult time at present, we know that customer service is a crucial part of any successful business. It is paramount customers feel confident and reassured through every step of a transaction from start to finish. This is why our ERP system has been designed to enable access to critical data in real time so that information is immediately available at a touch of a button. From initiating an order, generating a quotation and producing a billing receipt, everything is traceable."

"One recent example of how PECAS Vision has helped one of our many customers was a project with Colbert Packaging. We were asked to implement our ERP system to help support their business and streamline production across its three plants. This resulted in Colbert Packaging significantly improving their inventory control. Prior to implementing PECAS Vision, the company had approximately US\$80,000 worth of materials unaccounted for. By the first year after implementation, this number was down to US\$7,000, and today the company has achieved 99% inventory accuracy."

Bill Snyder, VP of Operations at

Colbert Packaging, says: "We chose PECAS Vision from Radius Solutions because, unlike other solutions, PECAS Vision was developed specifically for the packaging sector. We were also impressed with Radius Solutions' existing customer base and extensive knowledge of the packaging business. We didn't need to make any modifications up front: the solution worked right out of the box."

"At Radius Solutions we invest heavily in R&D to ensure our applications evolve in line with technology," says David Taylor. "The PECAS Vision application was developed using open architecture tools that facilitate deployment across a wide variety of hardware and software environments. It was designed to be as flexible and compatible with other systems as possible, to allow companies to deploy it in whatever way will bring the most value to their organisation. In addition, we support a growing user community of top packaging companies that provide input into each new release of PECAS Vision." ■

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The PECAS Vision application system was developed using open architecture tools

